



CASE STUDY

BERWICK OFFRAY Bloomsburg, Pennsylvania

Berwick Offray, an affiliate of CSS Industries, is the world's largest manufacturer and distributor of decorative ribbons and bows. The company hired GreenTech Energy Services to help reduce energy usage and operational costs in its South Centre Wholesale Warehouse in Bloomsburg, PA. GreenTech did a lighting retrofit that produced significant savings as well as a reduction in pollutants.



SAVINGS

Program Costs	\$133,627
Payback	1.7
KW Saved	60
KWH Saved	843,639
Energy Savings	\$74,851
Operational Savings	\$4,218
Total Savings	\$79,070
Ten-Year Savings	\$906,455

ENVIRONMENTAL IMPACT

Reduction in Carbon Dioxide (pounds)	1,265,458
Reduction in Sulfur Dioxide (grams)	4,724,378
Reduction in Nitrogen Oxide (grams)	2,109,097

GreenTech Energy Services did a lighting retrofit project during third shift with minimal disruption to production activities. The project significantly improved lighting quality; our facility is a lighter and safer place to work.

**Joe Roush, Berwick Offray
General Manager**

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